



**INTERIM FINANCIAL REPORT FOR THE SIX
MONTHS ENDED JUNE 30, 2023**

BIXBY LAND COMPANY AND SUBSIDIARIES
Consolidated Balance Sheets

(The financial information shown below for June 30, 2023 has not been audited. Amounts shown are subject to year end adjustments to conform with GAAP reporting requirements.)

	<u>June 30,</u> 2023	<u>December 31,</u> 2022
ASSETS		
LAND, BUILDING AND IMPROVEMENTS, NET	\$ 589,499,000	\$ 581,855,000
INVESTMENTS IN UNCONSOLIDATED REAL ESTATE VENTURES	13,938,000	8,742,000
OTHER ASSETS		
Cash and cash equivalents	86,815,000	54,934,000
Certificate of deposit	-	5,064,000
Rent and other receivables	414,000	767,000
Deferred straight-line rents	11,668,000	12,321,000
Prepaid expenses	720,000	1,878,000
Lease commissions, net	7,889,000	8,791,000
Intangible assets, net	9,102,000	10,672,000
Deferred financing costs, deposits and other assets, net	404,000	2,078,000
TOTAL OTHER ASSETS	<u>117,012,000</u>	<u>96,505,000</u>
TOTAL ASSETS	<u><u>\$ 720,449,000</u></u>	<u><u>\$ 687,102,000</u></u>
LIABILITIES AND EQUITY		
LIABILITIES		
Notes payable, net of deferred financing costs	\$ 369,896,000	\$ 341,424,000
Secured line of credit	-	-
Accounts payable and accrued liabilities	20,716,000	30,617,000
Below-market leases, net	4,350,000	4,786,000
Security deposits and prepaid rent	6,611,000	5,241,000
TOTAL LIABILITIES	<u>401,573,000</u>	<u>382,068,000</u>
COMMITMENTS AND CONTINGENCIES		
EQUITY		
Common stock, no par value, 280,000 shares authorized, 182,145 shares issued and outstanding as of June 30, 2023 and December 31, 2022.	39,323,000	39,323,000
Retained earnings	279,553,000	265,711,000
TOTAL SHAREHOLDERS' EQUITY	<u>318,876,000</u>	<u>305,034,000</u>
TOTAL LIABILITIES AND EQUITY	<u><u>\$ 720,449,000</u></u>	<u><u>\$ 687,102,000</u></u>

BIXBY LAND COMPANY AND SUBSIDIARIES
Consolidated Statements of Operations
For the Six Months Ended

(The June 30, 2023 and 2022 financial information shown below has not been audited. Amounts shown are subject to year end adjustments to conform with GAAP reporting requirements.)

	<u>June 30,</u> <u>2023</u>	<u>June 30,</u> <u>2022</u>
RENTAL REVENUE	\$ 35,825,000	\$ 34,335,000
RENTAL EXPENSES	<u>7,935,000</u>	<u>7,680,000</u>
	<u>27,890,000</u>	<u>26,655,000</u>
EXPENSES		
General and administrative ¹	4,799,000	4,438,000
Depreciation and amortization	11,063,000	10,929,000
Interest	<u>8,283,000</u>	<u>8,425,000</u>
	<u>24,145,000</u>	<u>23,792,000</u>
GAIN (LOSS) ON SALE OF REAL ESTATE, NET	11,306,000	(4,000)
OPERATING INCOME	<u>15,051,000</u>	<u>2,859,000</u>
OTHER INCOME AND EXPENSE		
Oil royalty income	488,000	1,114,000
Interest and dividend income	1,310,000	90,000
Other income (expense), net	(307,000)	(437,000)
Investment advisory, management and leasing services (primarily to affiliates)	415,000	960,000
Equity in earnings of unconsolidated real estate ventures	<u>3,172,000</u>	<u>—</u>
	<u>5,078,000</u>	<u>1,727,000</u>
INCOME BEFORE INCOME TAX EXPENSE	20,129,000	4,586,000
INCOME TAX EXPENSE (ATTRIBUTABLE TO THE COMPANY'S TAXABLE REIT SUBSIDIARY)	<u>(95,000)</u>	<u>(341,000)</u>
NET INCOME	<u>\$ 20,034,000</u>	<u>\$ 4,245,000</u>

¹ Any expense related to share based compensation is not included in G&A for the six months ended June 30, 2023 and 2022 as information is not yet available to quantify the expense amount. Any share based compensation expense is recorded as a year end adjustment.

NOTES PAYABLE, NET

Loan Terms	Interest Rate	Maturity Dates	June 30, 2023	December 31, 2022
Monthly interest only through 7/2025; SOFR + 1.60%	6.69% ¹	7/25	40,000,000	40,000,000
Monthly interest only through 9/2020; Fixed 4.32%	4.32%	9/25	39,558,000	39,935,000
Monthly interest only through 6/2026; Fixed 6.62%	6.62% ²	6/26	30,000,000	-
Monthly interest only through 12/2020; Fixed 4.03%	4.03%	12/27	98,349,000	99,317,000
Monthly interest only through 7/2024; Fixed 4.61%	4.61%	7/30	164,000,000	164,000,000
Total principal balance outstanding			371,907,000	343,252,000
Less: Deferred financing costs, net			(2,011,000)	(1,828,000)
Notes Payable, net			\$ 369,896,000	\$ 341,424,000

¹ Rate equal to the one-month SOFR, 5.09%, plus 1.60% at June 30, 2023, and one-month LIBOR, 4.33%, plus 1.50% at December 31, 2022.

² The Company entered into a Swap Agreement effectively fixing the interest rate for the loan to 6.62% for the entire loan term.

SECURED LINE OF CREDIT

Secured Credit Facility	Interest Rate	Maturity Dates	June 30, 2023	December 31, 2022
\$30,000,000 Secured Line of Credit	7.59% ³	6/26	\$ -	\$ -

³ Rate equal to the one-month SOFR, 5.09%, plus 2.50% at June 30, 2023, and one-month LIBOR, 4.33%, plus 2.50% at December 31, 2022.

SCHEDULE OF BALANCE SHEET PROPERTIES

As of September 30, 2023

PROPERTY	LOCATION	SQUARE FEET	% LEASED	YEAR BUILT
INDUSTRIAL				
15365 Barranca Parkway	Irvine, CA	53,600	100%	1989
1111 Bell Avenue	Tustin, CA	114,500	100%	2005
1201 Bell Avenue	Tustin, CA	126,957	100%	1973
12350-60 Edison Way	Garden Grove, CA	56,000	100%	1973
5665 Corporate Avenue	Cypress, CA	159,943	100%	1990
2690 East Cedar Street	Ontario, CA	136,347	100%	1999
2095 South Archibald Avenue	Ontario, CA	133,445	100%	2006
1050 and 1150 South Dupont Avenue	Ontario, CA	151,000	100%	1987
Empire Business Center	Eastvale, CA	393,096	91%	1999
10404 6th and 10401 7th Streets	Rancho Cucamonga, CA	316,145	100%	1984
1601 Fairway Drive	Colton, CA	179,233	0%	2017
710 Dado Street	San Jose, CA	106,057	100%	1997
2650 North MacArthur Drive	Tracy, CA	517,458	100%	1990
1110 Performance Drive	Stockton, CA	452,000	100%	1996
4114 South Airport Way	Stockton, CA	264,579	100%	2000
3030 Mulvany Place	Sacramento, CA	249,048	100%	2014
2959 Thomas Place	Sacramento, CA	138,455	100%	2016
4875 East Cheyenne Avenue	Las Vegas, NV	130,000	100%	2007
4335 Arcata Way	Las Vegas, NV	219,068	100%	1992
4750 North Lamb Boulevard	Las Vegas, NV	180,000	100%	2005
7600 Eastgate Road	Henderson, NV	141,815	100%	2003
640 South 51st Street	Phoenix, AZ	108,287	100%	1994
10232 South 51st Street	Phoenix, AZ	39,280	100%	1985
4703 West Brill Street	Phoenix, AZ	146,723	100%	1998
1417 West Valley Highway North	Auburn, WA	34,432	100%	2015
14513 32nd Street	Sumner, WA	63,768	100%	2015
1565 Fryar Avenue	Sumner, WA	206,463	100%	2015
1800 Fryar Avenue	Sumner, WA	55,660	100%	2017
3625 Royal South Parkway	Union City, GA	304,320	100%	2019
7375 Graham Drive	Fairburn, GA	281,090	100%	2019
200 Nordic Drive	Pooler, GA	229,085	100%	2019
185 and 195 Innovation Way	Newnan, GA	403,648	100%	2020
2911 South Great Southwest Parkway	Grand Prairie, TX	271,794	100%	2019
1453 Commerce Parkway	Horn Lake, MS	328,355	100%	2020
8921 Airways Boulevard	Southaven, MS	156,825	100%	2020
13150 Plantside Drive	Louisville, KY	322,831	100%	2020
951 East Pleasant Run Road	Lancaster, TX	269,009	0%	2023
OFFICE				
Bixby University Station	Santa Clara, CA	226,507	68%	1999
18231 McDermott West	Irvine, CA	46,182	100%	1985
1501 Quail Street	Newport Beach, CA	46,052	100%	1973
TOTAL PORTFOLIO		7,759,057	93%	